# WATERCO LIMITED

# A.B.N. 62 002 070 733

# **INTERIM FINANCIAL REPORT**

# FOR THE HALF YEAR

# ENDED 31 DECEMBER, 2019

## CONTENTS

Directors' Report	2
Consolidated Statement of Profit or Loss and Other	
Comprehensive Income	4
Consolidated Statement of Financial Position	5
Consolidated Statement of Changes in Equity	6
Consolidated Cash Flow Statement	7
Notes to the Financial Statements	8
Directors' Declaration1	3
Independent Review Report1	4
Auditor's Independence Declaration1	6

## WATERCO LIMITED AND CONTROLLED ENTITIES

## **DIRECTORS' REPORT**

The Directors of Waterco Limited have pleasure in submitting herewith the Interim Financial Report of the consolidated group for the half-year ended 31<sup>st</sup> December, 2019

The directors of the company who held office during or since the end of the half-year are:

Soon Sinn Goh Bryan Goh Ben Hunt Richard Ling Garry Norman- retired on 25 October 2019

## **REVIEW OF OPERATIONS**

## REVENUE AND PROFITABILITY

For the six months ended 31 December 2019 (Half-year), the Group reported a Net Profit After Tax of \$3.154 million (Previous Corresponding Period, or PCP \$2.37 million) and Earnings Before Interest & Tax (EBIT) of \$4.586 million (PCP \$4.05 million).

Total Revenue was \$55.13 million (PCP \$49.62 million).

#### DIVISIONAL EBIT PERFORMANCE

The breakdown of EBIT contribution by division is as follows:

	Dec 2019	Dec 2018	
	(\$000)	(\$000)	% Change
Australia and New Zealand	2,873	3,052	(6%)
Asia	1,817	1,489	22%
North America and Europe	(104)	(491)	79%
Consolidated Reported EBIT	4,586	4,050	13%

#### AUSTRALIA AND NEW ZEALAND (ANZ)

In Australia and New Zealand (ANZ), Sales were steady throughout the Half-year. The weakening of the Australian Dollar against the US Dollar has increased costs and reduced EBIT.

#### ASIA

In Asia, sales registered a significant reduction from PCP, arising mainly from an easing in building rates in China. This has partly been as a result of the difficult trade negotiations that China is having with the United States of America. The reduction in sales was offset by a reduction in overheads through management initiatives put into place.

The level of manufacturing operations in Asia showed modest growth and continue to provide excellent support for the Group.

#### NORTH AMERICA AND EUROPE

In Northern America and Europe – namely Canada, the USA and Europe – sales encouragingly registered significant growth, compared with PCP. The main business season for this Division is in the second half of the financial year. The ground-work we have done in the USA in the past eighteen months are beginning to bear fruit, though we do not underestimate the effort needed to build on this.

#### PRODUCT DEVELOPMENT AND WATER TREATMENT

In this Half-year, Waterco invested approximately \$0.68 million on research and development, which was fully expensed. The Group continues to respond to market demands for innovative, durable and energy-efficient products, with vigorous efforts in this area.

The Group continues to develop water filtration products in Australia and overseas. This is an area which Waterco has specialised in over the years

AASB 16 'Leases' had a significant impact on the current period. The current profit before income tax expense was reduced by \$740,853. This resulted from depreciation on ROU Assets of \$2,373,370, offset by an increase in rental income of \$1,645,262. As at 31 December 2019, net assets were reduced by \$110,624 resulting from recognition of ROU Assets (wdv) of \$11,896,985 and ROU Liabilities of \$12,007,609.

Notwithstanding the impact of AASB 16, the financial position of the consolidated entity remains strong with excellent liquidity and a large asset base, which is being fully utilised

#### WORKING CAPITAL

	Dec 2019 (\$000)	Dec 2018 (\$000)
Inventory	36,882	39,633
Debtors	20,340	17,043
Creditors	(19,493)	(18,172)
TOTAL	37,729	38,504

The group's working capital as at December 2019 saw a decrease of \$0.775 million, with decrease in inventory and increase in debtors and creditors.

#### DIVIDEND AND OUTLOOK

Based on this Half-year result, the Board declares a fully-franked interim dividend of 2 cents per share payable on 15 June 2020.

This Half-year has been a challenging one, with the business sentiments in China still uncertain, in view of their ongoing trade negotiations with the USA and the coronavirus that struck at the end of the half year. The Australian Dollar has also fluctuated significantly against the US Dollar.

The Board expects the second half-year to be more settled.

## AUDITOR'S DECLARATION

The lead auditor's independence declaration under section 307C of the Corporations Act 2001 is set out on page16.

This report is signed in accordance with a resolution of the Board of Directors.

Soon Sinn Goh Chairman Waterco Limited 21 February 2020

3

## CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE HALF YEAR ENDED 31 DECEMBER 2019 WATERCO LIMITED AND CONTROLLED ENTITIES

	Consolidated Group		
	31/12/2019 \$000	31/12/2018 \$000	
-			
Sales revenue	52,828	49,054	
Other revenue	2,299	570	
Changes in inventories of finished goods and work in progress	3,497	(1,724)	
Raw Materials and consumables used	(30,060)	(23,249)	
Employee benefits expense	(11,149)	(9,934)	
Depreciation and amortisation expense	(3,336)	(858)	
Finance costs	(524)	(582)	
Advertising expense	(1,169)	(1,146)	
Discounts allowed	(148)	(180)	
Outward freight expense	(1,108)	(1,024)	
Rent expense	(693)	(1,358)	
Research and development	(681)	(837)	
Insurance general	(525)	(434)	
Contracted staff expense	(151)	(103)	
Warranty expense	(405)	(472)	
Commission expense			
Other expenses	(205)	(127)	
· · · · · · · · · · · · · · · · · · ·	(4,378)	(4,113)	
Profit before income tax	4,092	3,483	
Income tax expense	(939)	(1,110)	
Profit for the period	3,153	2,373	
Other comprehensive income Items that will not be classified subsequently to profit or loss	222	500	
Property revaluation increment (net of tax and reversals)	289	539	
Items that maybe reclassified to profit or loss			
Exchange differences on translation of foreign controlled entities	356	1,283	
Other comprehensive income for the period	645	1,822	
	010	1,022	
Total comprehensive income for the period	3,798	4,195	
Profit attributable to:			
Members of the parent entity	3,193	2,320	
Non-controlling interest	(40)	53	
· · · · · · · · · · · · · · · · · · ·	3,153	2,373	
	0,100	<u> </u>	
Total comprehensive income for the period attributable to:			
Members of the parent entity	3,838	4,142	
Non-controlling interest	(40)	4,142	
Total comprehensive income for the period	3,798	4,195	
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Earnings per share			
Basic earnings per share (cents per share)	8.7	6.3	
Diluted earnings per share (cents per share)	8.7	6.3	
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## CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2019 WATERCO LIMITED AND CONTROLLED ENTITIES

31/1/2/2019         30/6//2019           Current Assets         5000           Cash and cash equivalents         8,920           Trade and other receivables         20,340           Inventories         20,340           Other current assets         1,002           Total Current Assets         61,350           Property, plant & equipment         61,350           Right of use assets         3600           Deferred tax assets         749           Total Non-Current Assets         74386           Total Non-Current Liabilities         74,386           Total Non-Current Liabilities         111,530           Total Non-Current Liabilities         13,159           Trade and other payables         19,493           Borrowings         13,159           Right of use liabilities         4,715           Current Liabilities         39,879           Total Non-Current Liabilities         567           Borrowings         10,295           Borrowings         10,295           Borrowings         10,295           Deferred tax liabilities         5,800           Deferred tax liabilities         5,800           Deferred tax liabilities         5,800 <t< th=""><th></th><th colspan="2">Consolidated Group</th></t<>		Consolidated Group	
Current Assets         8,920         5,310           Cash and cash equivalents         8,920         5,310           Trade and other receivables         20,340         12,120           Inventories         36,882         36,882           Other current assets         67,144         54,448           Non-Current Assets         61,350         61,459           Property, plant & equipment         61,350         61,459           Intangible assets         390         432           Deferred tax assets         74.9         487           Total Non-Current Assets         74.386         62,378           Total Assets         141,530         116,826           Current Liabilities         19,493         11,159           Borrowings         13,159         11,268           Right of use liabilities         4,715         -           Current Liabilities         39,879         23,831           Non-Current Liabilities         39,879         23,831           Non-Current Liabilities         5,869         2,202           Total Current Liabilities         5,869         2,202           Deferred tax liabilities         5,869         2,203           Long-term provisions         2,3,686			
Cash and cash equivalents         8,920         5,310           Trade and other receivables         20,340         12,120           Inventiories         36,882         36,189           Other current assets         67,144         54,448           Non-Current Assets         61,350         61,459           Property, plant & equipment         61,350         61,459           Right of use assets         11,897         -           Intangible assets         390         432           Deferred tax assets         74,386         62,378           Total Non-Current Assets         74,386         62,378           Total Assets         116,826         116,826           Current Liabilities         13,159         11,268           Borrowings         13,159         11,268           Borrowings         13,159         11,269           Borrowings         13,455         1,811           Total Assets         10,295         1,904           Right of use liabilities         5,677         (407)           Short-term provisions         2,999         22,22           Total Non-Current Liabilities         5,869         5,869           Long-term provisions         23,686         17,165 <th></th> <th>\$000</th> <th>\$000</th>		\$000	\$000
Trade and other receivables         20,340         12,120           Inventories         36,882         36,189           Other current assets         1,002         829           Total Current Assets         67,144         54,448           Non-Current Assets         61,350         61,459           Property, plant & equipment         61,350         61,459           Intangible assets         390         432           Deferred tax assets         74,386         62,378           Total Non-Current Assets         74,386         62,378           Total Assets         141,530         116,826           Current Liabilities         19,493         11,159           Borrowings         19,493         11,269           Right of use liabilities         4,715         -           Current Liabilities         39,879         23,831           Non-Current Liabilities         39,879         23,831           Non-Current Liabilities         7,985         11,094           Right of use liabilities         7,292         -           Deferred tax liabilities         23,686         17,165           Total Current Liabilities         23,686         17,165           Total Liabilities         23,686 </td <td>Current Assets</td> <td></td> <td></td>	Current Assets		
Inventories         36,822         36,189           Other current assets         1,002         829           Total Current Assets         67,144         54,448           Non-Current Assets         61,350         61,459           Property, plant & equipment         61,350         61,459           Intangible assets         11,897         -           Intangible assets         300         432           Deferred tax assets         749         487           Total Non-Current Assets         74,386         62,378           Total Assets         111,530         116,826           Current Liabilities         11,159         112,683           Borrowings         13,159         112,683           Right of use liabilities         4,715         -           Current tax liabilities         567         (407)           Short-term provisions         1,943         11,159           Borrowings         10,295         11,094           Right of use liabilities         5,830         5,880           Long-term provisions         209         202           Total Current Liabilities         5,866         17,165           Deferred tax liabilities         5,865         40,996 <td>Cash and cash equivalents</td> <td>8,920</td> <td>5,310</td>	Cash and cash equivalents	8,920	5,310
Other current Assets         1.002         829           Total Current Assets         67,144         54,448           Property, plant & equipment         61,350         61,459           Right of use assets         11,897         -           Intangible assets         330         432           Deferred tax assets         749         487           Total Non-Current Assets         74,386         62,378           Total Non-Current Assets         116,826         -           Current Liabilities         11,159         112,826           Trade and other payables         19,493         11,159           Borrowings         13,159         11,268           Right of use liabilities         4,715         -           Current Liabilities         39,879         23,831           Non-Current Liabilities         39,879         23,831           Non-Current Liabilities         5,890         5,869           Long-term provisions         10,295         11,094           Right of use liabilities         7,292         -           Deferred tax liabilities         5,890         5,869           Long-term provisions         23,686         17,165           Total Liabilities         63,565	Trade and other receivables		
Total Current Assets         67,144         54,448           Non-Current Assets         61,350         61,459           Property, plant & equipment         61,350         61,459           Intangible assets         390         432           Deferred tax assets         749         487           Total Non-Current Assets         74,386         62,378           Total Non-Current Assets         74,386         62,378           Total Assets         141,530         116,826           Current Liabilities         19,493         11,159           Borrowings         13,159         11,268           Right of use liabilities         4,715         -           Current Liabilities         567         (407)           Short-term provisions         1,945         1,811           Total Current Liabilities         39,879         23,831           Non-Current Liabilities         39,879         23,831           Non-Current Liabilities         20,955         11,094           Right of use liabilities         7,292         -           Deferred tax liabilities         23,686         17,165           Current Liabilities         23,686         17,165           Total Non-Current Liabilities         <	Inventories	36,882	36,189
Non-Current Assets         61,350         61,459           Property, plant & equipment         61,350         61,459           Right of use assets         11,897         -           Intangible assets         390         432           Deferred tax assets         749         487           Total Non-Current Assets         74,386         62,378           Total Assets         141,530         116,826           Current Liabilities         13,159         11,268           Right of use liabilities         4,715         -           Current Liabilities         19,493         11,159           Borrowings         13,159         11,268           Right of use liabilities         4,715         -           Current Liabilities         39,879         23,831           Non-Current Liabilities         39,879         23,831           Non-Current Liabilities         7,292         -           Borrowings         10,295         11,094           Right of use liabilities         5,890         5,890           Long-term provisions         209         202           Total Non-Current Liabilities         23,686         17,165           Total Liabilities         63,565         40,996 <td>Other current assets</td> <td>1,002</td> <td>829</td>	Other current assets	1,002	829
Property, plant & equipment         61,350         61,459           Right of use assets         11,897         -           Intangible assets         390         432           Deferred tax assets         749         487           Total Non-Current Assets         74,386         62,378           Total Assets         141,530         116,826           Current Liabilities         19,493         11,159           Borrowings         13,159         11,268           Right of use liabilities         4,715         -           Current Liabilities         567         (407)           Short-term provisions         1,945         1,811           Total Current Liabilities         39,879         23,831           Non-Current Liabilities         5,869         5,869           Long-term provisions         209         202           Total Non-Current Liabilities         5,850         5,869           Long-term provisions         209         202           Total Non-Current Liabilities         5,866         17,165           Total Non-Current Liabilities         5,869         5,869           Long-term provisions         209         202           Totat Liabilities         63,565	Total Current Assets		54,448
Right of use assets       11,897       -         Intangible assets       390       432         Deferred tax assets       749       487         Total Non-Current Assets       74,386       62,378         Total Assets       141,530       116,826         Current Liabilities       19,493       11,159         Trade and other payables       19,493       11,159         Borrowings       13,159       11,268         Right of use liabilities       4,715       -         Current Labilities       567       (407)         Short-term provisions       1,945       1,811         Total Current Liabilities       39,879       23,831         Non-Current Liabilities       5,890       5,869         Long-term provisions       10,295       11,094         Right of use liabilities       5,890       5,869         Long-term provisions       23,686       17,165         Total Non-Current Liabilities       5,890       5,869         Long-term provisions       23,686       17,165         Total Liabilities       63,565       40,996         Net Assets       77,965       75,830         Equity       Issued capital Reserves       23,868	Non-Current Assets		
Right of use assets       11,897       -         Intangible assets       390       432         Deferred tax assets       749       487         Total Non-Current Assets       74,386       62,378         Total Assets       141,530       116,826         Current Liabilities       19,493       11,159         Trade and other payables       19,493       11,159         Borrowings       13,159       11,268         Right of use liabilities       4,715       -         Current Labilities       567       (407)         Short-term provisions       1,945       1,811         Total Current Liabilities       39,879       23,831         Non-Current Liabilities       5,890       5,869         Long-term provisions       10,295       11,094         Right of use liabilities       5,890       5,869         Long-term provisions       23,686       17,165         Total Non-Current Liabilities       5,890       5,869         Long-term provisions       23,686       17,165         Total Liabilities       63,565       40,996         Net Assets       77,965       75,830         Equity       Issued capital Reserves       23,868	Property, plant & equipment	61,350	61,459
Intergible assets         390         432           Deferred tax assets         749         487           Total Non-Current Assets         74,386         62,378           Total Assets         141,530         116,826           Current Liabilities         19,493         11,159           Borrowings         13,159         11,268           Right of use liabilities         4,715         -           Current tax liabilities         567         (407)           Short-term provisions         1,945         1,811           Total Current Liabilities         39,879         23,831           Non-Current Liabilities         39,879         23,831           Non-Current Liabilities         5,890         5,869           Long-term provisions         209         202           Total Non-Current Liabilities         23,686         17,165           Total Non-Current Liabilities         5,890         5,869           Long-term provisions         20,90         202           Total Non-Current Liabilities         63,565         40,996           Net Assets         77,965         75,830           Equity         33,668         23,224           Issued capital         37,144         37,67			,
Deferred tax assets         749         487           Total Non-Current Assets         74,386         62,378           Total Assets         141,530         116,826           Current Liabilities         19,493         11,159           Trade and other payables         19,493         11,159           Borrowings         13,159         11,268           Right of use liabilities         4,715         -           Current tax liabilities         567         (407)           Short-term provisions         1,945         1,811           Total Current Liabilities         39,879         23,831           Non-Current Liabilities         7,292         -           Borrowings         10,295         11,094           Right of use liabilities         7,292         -           Deferred tax liabilities         23,880         5,880           Long-term provisions         209         202           Total Non-Current Liabilities         23,686         17,165           Total Liabilities         63,565         40,996           Net Assets         77,965         75,830           Equity         Issued capital         37,144         37,676           Reserves         23,688         <			432
Total Non-Current Assets         74,386         62,378           Total Assets         141,530         116,826           Current Liabilities         19,493         11,159           Borrowings         13,159         11,268           Right of use liabilities         4,715         -           Current tax liabilities         567         (407)           Short-term provisions         1,945         1,811           Total Current Liabilities         39,879         23,831           Non-Current Liabilities         7,292         -           Borrowings         10,295         11,094           Right of use liabilities         7,292         -           Deferred tax liabilities         5,890         5,869           Long-term provisions         209         202           Total Non-Current Liabilities         23,686         17,165           Total Liabilities         63,565         40,996           Net Assets         77,965         75,830           Equity         1         37,144         37,676           Reserves         23,868         23,224           Retained earnings         16,254         14,191           Parent interest         699         75,091 <td></td> <td></td> <td></td>			
Current Liabilities         19,493         11,159           Borrowings         13,159         11,268           Right of use liabilities         4,715         -           Current tax liabilities         567         (407)           Short-term provisions         1,945         1,811           Total Current Liabilities         39,879         23,831           Non-Current Liabilities         39,879         23,831           Non-Current Liabilities         39,879         23,831           Non-Current Liabilities         39,879         23,831           Non-Current Liabilities         20,90         202           Deferred tax liabilities         5,890         5,869           Long-term provisions         209         202           Total Non-Current Liabilities         23,686         17,165           Total Liabilities         63,565         40,996           Net Assets         77,965         75,830           Equity         Issued capital         37,144         37,676           Reserves         23,868         23,224           Retained earnings         16,254         14,191           Parent interest         77,266         75,091           Non-controlling interest <t< td=""><td></td><td></td><td></td></t<>			
Current Liabilities         19,493         11,159           Borrowings         13,159         11,268           Right of use liabilities         4,715         -           Current tax liabilities         567         (407)           Short-term provisions         1,945         1,811           Total Current Liabilities         39,879         23,831           Non-Current Liabilities         39,879         23,831           Non-Current Liabilities         39,879         23,831           Non-Current Liabilities         39,879         23,831           Non-Current Liabilities         20,90         202           Deferred tax liabilities         5,890         5,869           Long-term provisions         209         202           Total Non-Current Liabilities         23,686         17,165           Total Liabilities         63,565         40,996           Net Assets         77,965         75,830           Equity         Issued capital         37,144         37,676           Reserves         23,868         23,224           Retained earnings         16,254         14,191           Parent interest         77,266         75,091           Non-controlling interest <t< td=""><td>Total Assats</td><td>141 530</td><td>116 926</td></t<>	Total Assats	141 530	116 926
Trade and other payables       19,493       11,159         Borrowings       13,159       11,268         Right of use liabilities       4,715       -         Current tax liabilities       567       (407)         Short-term provisions       1,945       1,811         Total Current Liabilities       39,879       23,831         Non-Current Liabilities       39,879       23,831         Non-Current Liabilities       7,292       -         Deferred tax liabilities       5,890       5,869         Long-term provisions       209       202         Total Non-Current Liabilities       5,890       5,869         Long-term provisions       23,686       17,165         Total Non-Current Liabilities       63,565       40,996         Net Assets       77,965       75,830         Equity       Issued capital       37,144       37,676         Reserves       23,868       23,224         Retained earnings       16,254       14,191         Parent interest       77,266       75,091         Non-controlling interest       699       739	10(0) A336(3		110,620
Borrowings         13,159         11,268           Right of use liabilities         4,715         -           Current tax liabilities         567         (407)           Short-term provisions         1,945         1,811           Total Current Liabilities         39,879         23,831           Non-Current Liabilities         39,879         23,831           Non-Current Liabilities         7,292         -           Deferred tax liabilities         5,890         5,669           Long-term provisions         209         202           Total Non-Current Liabilities         63,565         40,996           Net Assets         77,965         75,830           Equity         37,144         37,676           Reserves         23,868         23,224           Retained earnings         16,254         14,191           Parent interest         77,266         75,091           Non-controlling interest         699         739			
Right of use liabilities       4,715       -         Current tax liabilities       567       (407)         Short-term provisions       1,945       1,811         Total Current Liabilities       39,879       23,831         Non-Current Liabilities       10,295       11,094         Right of use liabilities       7,292       -         Deferred tax liabilities       5,890       5,869         Long-term provisions       209       202         Total Non-Current Liabilities       63,565       40,996         Net Assets       77,965       75,830         Equity       37,144       37,676         Reserves       23,868       23,224         Retained earnings       16,254       14,191         Parent interest       77,266       75,091         Non-controlling interest       699       739			•
Current tax liabilities         567         (407)           Short-term provisions         1,945         1,811           Total Current Liabilities         39,879         23,831           Non-Current Liabilities         10,295         11,094           Borrowings         10,295         11,094           Right of use liabilities         7,292         -           Deferred tax liabilities         5,890         5,869           Long-term provisions         209         202           Total Non-Current Liabilities         63,565         40,996           Net Assets         77,965         75,830           Equity         37,144         37,676           Reserves         23,868         23,224           Retained earnings         16,254         14,191           Parent interest         77,266         75,091           Non-controlling interest         699         739		· · · · ·	11,268
Short-term provisions         1,945         1,811           Total Current Liabilities         39,879         23,831           Non-Current Liabilities         39,879         23,831           Non-Current Liabilities         10,295         11,094           Right of use liabilities         7,292         -           Deferred tax liabilities         5,890         5,869           Long-term provisions         209         202           Total Non-Current Liabilities         63,565         40,996           Net Assets         77,965         75,830           Equity         37,144         37,676           Reserves         23,688         23,224           Retained earnings         16,254         14,191           Parent interest         77,266         75,091           Non-controlling interest         699         739			-
Total Current Liabilities         39,879         23,831           Non-Current Liabilities         10,295         11,094           Right of use liabilities         7,292         -           Deferred tax liabilities         5,890         5,869           Long-term provisions         209         202           Total Non-Current Liabilities         23,686         17,165           Total Liabilities         63,565         40,996           Net Assets         77,965         75,830           Equity         37,144         37,676           Reserves         23,868         23,224           Retained earnings         16,254         14,191           Parent interest         77,266         75,091           Non-controlling interest         699         739			
Non-Current LiabilitiesBorrowings10,29511,094Right of use liabilities7,292-Deferred tax liabilities5,8905,869Long-term provisions209202Total Non-Current Liabilities23,68617,165Total Liabilities63,56540,996Net Assets77,96575,830Equity37,14437,676Reserves23,86823,224Retained earnings16,25414,191Parent interest77,26675,091Non-controlling interest699739	,		
Borrowings         10,295         11,094           Right of use liabilities         7,292         -           Deferred tax liabilities         5,890         5,869           Long-term provisions         209         202           Total Non-Current Liabilities         63,565         40,996           Net Assets         77,965         75,830           Equity         1ssued capital         37,144         37,676           Reserves         23,868         23,224           Retained earnings         16,254         14,191           Parent interest         77,266         75,091           Non-controlling interest         699         739	Total Current Liabilities	39,879	23,831
Borrowings         10,295         11,094           Right of use liabilities         7,292         -           Deferred tax liabilities         5,890         5,869           Long-term provisions         209         202           Total Non-Current Liabilities         63,565         40,996           Net Assets         77,965         75,830           Equity         1ssued capital         37,144         37,676           Reserves         23,868         23,224           Retained earnings         16,254         14,191           Parent interest         77,266         75,091           Non-controlling interest         699         739	Non-Current Liabilities		
Right of use liabilities7,292Deferred tax liabilities5,890Long-term provisions209Total Non-Current Liabilities23,686Total Liabilities63,56540,996Net Assets77,965Fequity1Issued capital37,144Reserves23,86823,86823,224Retained earnings16,254Parent interest77,266Non-controlling interest699739		10.295	11.094
Deferred tax liabilities         5,890         5,869           Long-term provisions         209         202           Total Non-Current Liabilities         23,686         17,165           Total Liabilities         63,565         40,996           Net Assets         77,965         75,830           Equity         37,144         37,676           Reserves         23,868         23,224           Retained earnings         16,254         14,191           Parent interest         77,266         75,091           Non-controlling interest         699         739			-
Long-term provisions         209         202           Total Non-Current Liabilities         23,686         17,165           Total Liabilities         63,565         40,996           Net Assets         77,965         75,830           Equity         1ssued capital         37,144         37,676           Reserves         23,868         23,224           Retained earnings         16,254         14,191           Parent interest         77,266         75,091           Non-controlling interest         699         739			5,869
Total Non-Current Liabilities       23,686       17,165         Total Liabilities       63,565       40,996         Net Assets       77,965       75,830         Equity       37,144       37,676         Issued capital       37,144       37,676         Reserves       23,868       23,224         Retained earnings       16,254       14,191         Parent interest       77,266       75,091         Non-controlling interest       739       739			
Net Assets         77,965         75,830           Equity         Issued capital         37,144         37,676           Reserves         23,868         23,224           Retained earnings         16,254         14,191           Parent interest         77,266         75,091           Non-controlling interest         699         739			
Equity         37,144         37,676           Issued capital         37,144         37,676           Reserves         23,868         23,224           Retained earnings         16,254         14,191           Parent interest         77,266         75,091           Non-controlling interest         699         739	Total Liabilities	63,565	40,996
Equity         37,144         37,676           Issued capital         37,144         37,676           Reserves         23,868         23,224           Retained earnings         16,254         14,191           Parent interest         77,266         75,091           Non-controlling interest         699         739	Not Appete	77.065	75.000
Issued capital         37,144         37,676           Reserves         23,868         23,224           Retained earnings         16,254         14,191           Parent interest         77,266         75,091           Non-controlling interest         699         739	net Assets	11,903	75,830
Issued capital         37,144         37,676           Reserves         23,868         23,224           Retained earnings         16,254         14,191           Parent interest         77,266         75,091           Non-controlling interest         699         739			
Reserves         23,868         23,224           Retained earnings         16,254         14,191           Parent interest         77,266         75,091           Non-controlling interest         699         739		37 144	37 676
Retained earnings16,25414,191Parent interest77,26675,091Non-controlling interest699739	L L		
Parent interest77,26675,091Non-controlling interest699739			
Non-controlling interest 699 739	5		
10tai Equity (1,900) (5,830			
	i otai "yuny	(1,300)	10,000

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE HALF YEAR ENDED 31 DECEMBER 2019 WATERCO LIMITED AND CONTROLLED ENTITIES

WATERCO LIMITE	ED AND CONTRO	LLED ENTIT	IES		Foreign		
Consolidated Group	Issued Capital Ordinary	Retained Earnings	Capital Profits Reserve	Asset Revaluation Reserve	Currency Translatio n Reserve	Non- controlling Interest	Total
	\$000	\$000	\$000	\$000	\$000	\$000	\$000
Balance at 30/6/18 Adjustment for change	38,590	13,944	211	24,643	(3,918)	699	74,169
in accounting policy (note 1) Balance at 30/6/18-	-	(154)	-	-	-		(154)
restated	38,590	13,790	211	24,643	(3,918)	699	74,015
Comprehensive income							
Profit for the period		2,320				53	2,373
Exchange differences		_1					
on translation of							
foreign controlled entities					1,282		1,282
Other comprehensive					1,202		1,202
income				539			539
Total comprehensive							
income/(loss) for the period		2,320		539	1,282	53	4,194
Transactions with		2,520			1,202		4,134
owners in their							
capacity as owners							
and other transfers							
Cancellation of shares under Waterco							
Share Buy Back	(408)						(408)
Dividends paid		(1,108)					(1,108)
Total transactions							
with owners and other transfers	(408)	(1,108)					(1,516)
Balance at 31/12/18	38,182	15,002	211	25,182	(2,636)	752	76,693
		10,002	<u></u>	20,102	(2,000)	1.77	10,000
Balance at 30/6/19	37,676	14,191	211	25,234	(2,221)	739	75,830
Adjustment for change							
in accounting policy (note 1)		(36)	_				(36)
Balance at 30/6/19-		(50)	-				(50)
restated	37,676	14,155	211	25,234	(2,221)	739	75,794
Comprehensive							
income Profit for the period		3,193				(40)	3,153
Exchange differences		5,185				(40)	5,105
on translation of							
foreign controlled					265		255
entities Other comprehensive					355		355
income				289			289
Total comprehensive							
income/(loss) for the		2 402		000	255	(40)	2 707
period Transactions with		3,193		289	355	(40)	3,797
owners in their							
capacity as owners							
and other transfers							
Cancellation of shares under Waterco							
Share Buy Back	(532)						(532)
Dividends paid	·····	(1,094)					(1,094)
Total transactions							
with owners and other transfers	(532)	(1,094)				····	(1,626)
Balance at 31/12/19	37,144	16,254	211	25,523	(1,866)	699	77,965
	VI, 144	. 0,234			(1,000)		

## CONSOLIDATED CASHFLOW STATEMENT FOR THE HALF YEAR ENDED 31 DECEMBER 2019 WATERCO LIMITED AND CONTROLLED ENTITIES

	Consolidated Group	
	31/12/2019	31/12/2018
	\$000	\$000
Cash Flows from Operating Activities		
Receipts from customers	48,016	47,701
Payments to suppliers and employees	(40,853)	(41,612)
Interest received	29	16
Other income	624	553
Finance costs	(524)	(582)
Income tax	(205)	(1,059)
Net cash (used in)/provided by operating activities	7,087	5,017
Cash Flows from Investing Activities		
Dividends received	1	1
Payment for property, plant & equipment	(767)	(1,897)
Proceeds from sale of property, plant & equipment	82	4
Net cash (used in) investing activities	(684)	(1,892)
Cash Flows from Financing Activities		
Proceeds from borrowings	1,397	-
(Repayment) of borrowings	(2,214)	(3,517)
Share buyback	(533)	(408)
Dividends paid	(1,094)	(1,108)
Net cash provided by/(used in) financing activities	(2,444)	(5,033)
Net (decrease)/increase in cash held	3,959	(1,908)
Cash and cash equivalents at the beginning of period	4,166	3,419
Effects of exchange rate changes on balance of cash and cash		
equivalents held in foreign currencies	(582)	(1,103)
Cash and cash equivalents at the end of period	7,543	2,614

## Note 1: Summary of Significant Accounting Policies

## a) Basis of Preparation

These general purpose financial statements for the interim half-year reporting period ended 31 December 2019 have been prepared in accordance with the requirements of the Corporations Act 2001 and Australian Accounting Standard AASB 134: Interim Financial Reporting. The Group is a for-profit entity for financial reporting purposes under Australian Accounting Standards.

The condensed interim financial report is intended to provide users with an update on the latest annual financial statements of Waterco Ltd and its controlled entities (the Group). As such, it does not contain information that represents relatively insignificant changes occurring during the half year within the Group. It is therefore recommended that this financial report be read in conjunction with the annual financial statements of the Group for the year ended 30 June 2019 together with any public announcements made during the following half-year.

#### **b) Accounting Policies**

The same accounting policies and methods of computation have been followed in the interim financial report as were applied in the 30 June 2019 financial statements except for the policies stated below.

#### c) New and Revised Accounting Requirements Applicable to the Current Half-year Reporting Period For the half-year reporting period to 31 December 2019, a number of new and revised Accounting Standard requirements became mandatory for the first time, some of which are relevant to the Group.

The following Accounting Standards and Interpretations are most relevant to the consolidated entity:

#### AASB 16 Leases

The consolidated entity has adopted AASB 16 from 1 July 2019. The standard replaces AASB 117 'Leases' and for lessees eliminates the classifications of operating leases and finance leases. Except for short-term leases and leases of low-value assets, right-of-use assets and corresponding lease liabilities are recognised in the statement of financial position. Straight-line operating lease expense recognition is replaced with a depreciation charge for the right-of-use assets (included in operating costs) and an interest expense on the recognised lease liabilities (included in finance costs). In the earlier periods of the lease, the expenses associated with the lease under AASB 16 will be higher when compared to lease expenses under AASB 117. However, EBITDA (Earnings Before Interest, Tax, Depreciation and Amortisation) results improve as the operating expense is now replaced by interest expense and depreciation in profit or loss. For classification within the statement of cash flows, the interest portion is disclosed in operating activities and the principal portion of the lease payments are separately disclosed in financing activities. For lessor accounting, the standard does not substantially change how a lessor accounts for leases.

#### Impact of adoption

AASB 16 was adopted using the modified retrospective approach and as such the comparatives have not been restated. The impact of adoption on opening retained profits as at 1 July 2019 was as follows:

	1 July 2019 \$'000
Operating lease commitments as at 1 July 2019 (AASB 117)	26,592
Operating lease commitments discount based on the weighted average incremental borrowing rate of 4% (AASB 16) Short-term leases not recognised as a right-of-use asset (AASB 16) Low-value assets leases not recognised as a right-of-use asset (AASB 16) Accumulated depreciation as at 1 July 2019 (AASB 16) Right-of-use assets (AASB 16)	(624) (12,950) 13,018
Lease liabilities - current (AASB 16) Lease liabilities - non-current (AASB 16) Tax effect on the above adjustments	(5,134) (7,941) 
Reduction in opening retained profits as at 1 July 2019	(36)

#### **Right-of-use assets**

A right-of-use asset is recognised at the commencement date of a lease. The right-of-use asset is measured at cost, which comprises the initial amount of the lease liability, adjusted for, as applicable, any lease payments made at or before the commencement date net of any lease incentives received, any initial direct costs incurred, and, except where included in the cost of inventories, an estimate of costs expected to be incurred for dismantling and removing the underlying asset, and restoring the site or asset.

Right-of-use assets are depreciated on a straight-line basis over the unexpired period of the lease or the estimated useful life of the asset, whichever is the shorter. Where the consolidated entity expects to obtain ownership of the

c) New and Revised Accounting Requirements Applicable to the Current Half-year Reporting Period (continued)

#### AASB 16 Leases (continued)

Right-of-use assets (continued)

leased asset at the end of the lease term, the depreciation is over its estimated useful life. Right-of use assets are subject to impairment or adjusted for any remeasurement of lease liabilities.

The consolidated entity has elected not to recognise a right-of-use asset and corresponding lease liability for short-term leases with terms of 12 months or less and leases of low-value assets. Lease payments on these assets are expensed to profit or loss as incurred.

#### Lease liabilities

A lease liability is recognised at the commencement date of a lease. The lease liability is initially recognised at the present value of the lease payments to be made over the term of the lease, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the consolidated entity's incremental borrowing rate. Lease payments comprise of fixed payments less any lease incentives receivable, variable lease payments that depend on an index or a rate, amounts expected to be paid under residual value guarantees, exercise price of a purchase option when the exercise of the option is reasonably certain to occur, and any anticipated termination penalties. The variable lease payments that do not depend on an index or a rate are expensed in the period in which they are incurred.

Lease liabilities are measured at amortised cost using the effective interest method. The carrying amounts are remeasured if there is a change in the following: future lease payments arising from a change in an index or a rate used; residual guarantee; lease term; certainty of a purchase option and termination penalties. When a lease liability is remeasured, an adjustment is made to the corresponding right-of use asset, or to profit or loss if the carrying amount of the right-of-use asset is fully written down.

#### Note 2: Dividends

	Consolidated Group		
	31/12/2019 31/12/20	31/12/2018	
	\$000	\$000	
Dividends paid Final fully franked dividend declared on 26th August 2019 of 3c (2018:3c) per share franked at the tax rate of 30% (2018			
30%)	1,094	1,108	
· · · · · · · · · · · · · · · · · · ·	1,094	1,108	

#### Note 3: Operating Segments Segment Information

## Identification of reportable segments

The group has identified its operating segments based on the internal reports that are reviewed and used by the board of directors (chief operating decision makers) in assessing performance and determining the allocation of resources. The group is managed primarily on the basis of location since the group's operations have similar different risk profiles and performance criteria. Operating segments are therefore determined on the same basis.

The Group operates predominantly in one industry being the manufacture and wholesale of swimming pool chemicals, accessories and equipment, manufacture and sale of solar pool heating systems and as a franchisor of swimming pool outlets retailing swimming pool accessories and equipment.

#### Basis of accounting for the purposes of reporting by operating segments

Accounting Policies Adopted

Unless stated otherwise, all amounts reported to the Board of Directors as the chief decision maker with respect to operating segments are determined in accordance with accounting policies that are consistent to those adopted in the annual financial statements of the Group. The Board has decided to combine all entities in the Asian Region under one segment to reflect the nature of the business and similar customer base of all these entities. The Board has also decided to combine North America and Europe into one segment to reflect the similar nature of the business and customer base in these entities.

#### Inter-segment transactions

An internally determined transfer price is set for all inter-entity sales. The price is reviewed annually (unless special circumstances arise) and is based on what would be realised in the event the sale was made to an external party at arm's length under the same terms and conditions. All such transactions are eliminated on consolidation for the Group's financial statements.

#### Note 3: Operating Segments (continued) Segment Information

Inter-segment transactions

Corporate charges are allocated to reporting segments based on the services provided to those reporting segments. Inter-segment loans payable and receivable are initially recognised at the consideration received net of transaction costs. If inter-segment loans receivable and payable are not on commercial terms, these are not adjusted to fair valued based on market interest rates.

#### Segment assets

Where an asset is used across multiple segments, the asset is allocated to the segment that receives the majority of the economic value from the asset. In the majority of instances, segment assets are clearly identifiable on the basis of their nature and physical location.

#### Segment liabilities

Liabilities are allocated to segments where is a direct nexus between the incurrence of the liability and the operations of the segment.

2040

#### **Geographical Segments**

		2019			
	AUSTRALIA & NEW ZEALAND 31/12/2019 \$000	ASIA 31/12/2019 \$000	NORTH AMERICA &EUROPE 31/12/2019 \$000	ELIMINATION 31/12/2019 \$000	CONSOLIDATED GROUP 31/12/2019 \$000
Revenue Sales to customers outside the economic entity Intersegment sales Unallocated revenue	37,176 642	6,865 17,193	8,787 436	(18,271)	52,828
Total revenue	37,818	24,058	9,223	(18,271)	52,828
Segment result Unallocated expenses net of	4,671	1,745	(26)		6,390
unallocated revenue Profit before income tax Income tax expense Profit after income tax					(2,298) 4,092 (939) 3,153
Segment assets	109,814	69,428	18,038	(55,750)	141,530
Segment liabilities	55,024	35,751	38,659	(65,869)	63,565
	AUSTRALIA & NEW ZEALAND 31/12/2018 \$000	2018 <sup>ASIA</sup> 31/12/2018 \$000	NORTH AMERICA &EUROPE 31/12/2018 \$000	ELIMINATION 31/12/2018 \$000	CONSOLIDATED GROUP 31/12/2018 \$000
Revenue Sales to customers outside the economic entity Intersegment sales Unallocated revenue Total revenue	34,306 432 34,738	7,664 15,208 22,872	7,084 248 7,332	(15,888)	49,054 694 49,748
Segment result Unallocated expenses net of unallocated revenue Profit before income tax Income tax expense Profit after income tax	4,731	1,366	(437)	(1,607)	4,053 (570) 3,483 (1,110) 2,373
Segment assets	100,843	66,774	15,717	(58,879)	124,455
Segment assets Segment liabilities	<u>    100,843</u> 44,875	<u>66,774</u> 33,843	<u>15,717</u> 36,393	(58,879) (67,350)	124,455 47,761

## Note 4: Contingent Liabilities

	Consolidated Group		
	31/12/2019 \$000	31/12/2018 \$000	
Estimate of the maximum amount of contingent liabilities that may become payable:			
Guarantee of leases of premises subleased to franchisees	-	8,909	
·	-	8,909	

The contingent liabilities of the premises subleased to franchisees now forms part of the ROU Liability

### Note 5: Fair Value Measurements

The Group measures and recognises the following assets and liabilities at fair value on a recurring basis after initial recognition:

-freehold land and buildings;

The Group subsequently measures some items of freehold land and buildings at fair value on a non recurring basis.

The Group does not subsequently measure any liabilities at fair value on a non-recurring basis.

## a) Fair Value Hierarchy

AASB 13: Fair Value Measurement requires the disclosure of fair value information by level of the fair value hierarchy, which categorises fair value measurements into one of three possible levels based on the lowest level that an input that is significant to the measurement can be categorised into as follows:

Level 1	Level 2	Level 3
Measurements based on quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date.	Measurements based on inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly.	Measurements based on unobservable inputs for the asset or liability.

The fair values of assets and liabilities that are not traded in an active market are determined using one or more valuation techniques. These valuation techniques maximise, to the extent possible, the use of observable market data. If all significant inputs required to measure fair value are observable, the asset or liability is included in Level 2. If one or more significant inputs are not based on observable market data, the asset or liability is included in Level 3.

## Valuation techniques

The Group selects a valuation technique that is appropriate in the circumstances and for which sufficient data is available to measure fair value. The availability of sufficient and relevant data primarily depends on the specific characteristics of the asset or liability being measured. The evaluation techniques selected by the Group are consistent with one or more of the following valuation approaches:

- -Market approach: valuation techniques that use prices and other relevant information generated by market transactions for identical or similar assets or liabilities.
- -Income approach: valuation techniques that convert estimated future cash flows or income and expenses into a single discounted present value.
- -Cost approach: valuation techniques that reflect the current replacement cost of an asset at its current service capacity.

Each valuation technique requires inputs that reflect the assumptions that buyers and sellers would use when pricing the asset or liability, including assumptions about risks. When selecting a valuation technique, the Group gives priority to those techniques that maximise the use of observable inputs and minimise the use of unobservable inputs. Inputs that are developed using market data (such as publicly available information on actual transactions) and reflect the assumptions that buyers and sellers would generally use when pricing the asset or liability are considered observable, whereas inputs for which market data is not available and therefore are developed using the best information available about such assumptions are considered unobservable.

## Note 5: Fair Value Measurements (continued)

The following tables provide the fair values of the Group's assets and liabilities measured and recognised on a recurring basis after initial recognition and their categorisation within the fair value hierarchy:

Level 1 \$000	Level 2 \$000	Level 3 \$000	<u>Total</u> \$000
\$000	\$000	\$000	\$000
-	-	17,905	17,905
-	-	31,140	31,140
-	-	49,045	49,045
-	-	49,045	49,045
	-		31,140 49,045

	30 June 2019			
Note	Level 1	Level 2	Level 3	Total
	\$000	\$000	\$000	\$000

#### Recurring fair value measurements

Non-financial assets				
Freehold land	-	-	17,763	17,763
Freehold buildings	-	-	30,762	30,762
Total non-financial assets recognised	-	-	48,525	48,525
Total non-financial assets recognised	-	-	48,525	48,525

## b. Valuation Techniques and Inputs Used to Measure Level 3 Fair Values

Fair Value at 31 December 2019	Valuation Technique(s)	Inputs Used
\$000		
17,905	Market approach using recent observable market data for similar properties; income approach using discounted cash flow methodology	Price per hectare; market borrowing rate
31,140	Market approach using recent observable market data for similar properties; income approach using discounted cash flow methodology	Price per square metre; market borrowing rate
	December 2019 \$000 17,905	December 2019Valuation Technique(s)\$000\$00017,905Market approach using recent observable market data for similar properties; income approach using discounted cash flow methodology31,140Market approach using recent observable market data for similar properties; income approach using recent observable market data for similar properties; income approach using recent observable market data for similar properties; income approach using discounted cash flow

49,045

(i) The fair value of freehold land and buildings is determined at least every three years based on valuations from independent valuers. At the end of each intervening period, the directors review the independent valuation and, when appropriate, update the fair value measurement to reflect current market conditions using a range of valuation techniques, including recent observable market data and/or discounted cash flow methodologies.

There were no changes during the period in the valuation techniques used by the Group to determine Level 3 fair values.

## Note 6 Events Subsequent to Reporting Date

There are no material subsequent events since the half year ended 31 December 2019.

#### WATERCO LIMITED ABN 62 002 070 733 AND CONTROLLED ENTITIES

## **DIRECTORS' DECLARATION**

The directors of Waterco Limited hereby declare that:

- 1) the financial statements and notes, as set out on pages 4 to 12 are in accordance with the Corporations Act 2001, including:
  - a) complying with the Accounting Standard AASB 134:Interim Financial Reporting and
  - b) giving a true and fair view of the consolidated entity's financial position as at 31 December 2019 and of its performance for the half- year ended on that date.
- 2) In the directors' opinion, there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors.

1 Juli

Soon Sinn Goh Chief Executive Officer

Dated at SYDNEY this 21st day of February 2020



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## **INDEPENDENT AUDITOR'S REVIEW REPORT**

## TO THE MEMBERS OF

## WATERCO LIMITED

## **Report on the Half-Year Financial Report**

We have reviewed the accompanying half-year financial report of Waterco Limited which comprises the consolidated statement of financial position as at 31 December 2019, the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated cash flow statement for the half-year ended on that date, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration of the consolidated entity comprising the company and the entities it controlled at the half-year end or from time to time during the half-year.

#### Directors' Responsibility for the Half-Year Financial Report

The directors of the company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such control as the directors determine is necessary to enable the preparation of the half-year financial report that is free from material misstatement, whether due to fraud or error.

## Auditor's Responsibility

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410 *Review of a Financial Report Performed by the Independent Auditor of the Entity*, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the financial report is not in accordance with the *Corporations Act 2001* including: giving a true and fair view of the company's financial position as at 31 December 2019 and its performance for the half-year ended on that date; and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*. As the auditor of Waterco Limited, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

## 14 THE POWER OF BEING UNDERSTOOD AUDIT | TAX | CONSULTING



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## Independence

In conducting our review, we have complied with the independence requirements of the *Corporations Act 2001*. We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of Waterco Limited, would be in the same terms if given to the directors as at the time of this auditor's review report.

## Conclusion

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Waterco Limited is not in accordance with the *Corporations Act 2001* including:

- (a) giving a true and fair view of the consolidated entity's financial position as at 31 December 2019 and of its performance for the half-year ended on that date; and
- (b) complying with Accounting Standard AASB 134 Interim Financial Reporting and Corporations Regulations 2001.

**RSM AUSTRALIA PARTNERS** 

C J Hume Partner

Sydney, NSW

Dated: 21 February 2020



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## AUDITOR'S INDEPENDENCE DECLARATION

As lead auditor for the review of the financial report of Waterco Limited for the half year ended 31 December 2019, I declare that, to the best of my knowledge and belief, there have been no contraventions of:

- (i) the auditor independence requirements of the Corporations Act 2001 in relation to the review; and
- (ii) any applicable code of professional conduct in relation to the review.

**RSM AUSTRALIA PARTNERS** 

C J Hume

C J Hume Partner

Sydney, NSW Dated: 21 February 2020

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